

contents

Highlights	i	Part 4 Accountability and governance	
Austrade at a glance	iii	Accountability	58
Chief Executive Officer's report	iv	Review of operations and future prospects	61
Letter of transmittal	vi	Corporate governance	62
Part 1 Austrade overview		Financial statements	
Our corporate plan	2	Independent audit report	74
Our structure	3	Certification of financial statements	76
Our global network	4	Financial statements	77
Our performance	6	Notes to the accounts	88
Our people	7	Appendixes	
Our programs	8	A TradeStart service providers and office locations at 30 June 2006	122
Part 2 Austrade divisions, regions and enabling areas		B Austrade's Client Service Charter	124
Exporter Development	10	C Freedom of information	125
Client Services	12	D Staffing overview	128
Americas	14	E Financial and staffing resources summary	131
Europe, Middle East and Africa	17	F Resources for outcomes	132
North East Asia	20	G Purchaser/provider arrangements	134
South East Asia, South Asia and Pacific	23	List of figures and tables	135
Human Resources	26	Abbreviations and acronyms	136
Finance and Information	30	Compliance index	138
Government and Corporate Services	31	Index	139
Analysis and Planning	33		
Part 3 Outcomes and outputs			
Outcomes and outputs	36		
Effectiveness measures	37		
Output 1.1—Awareness raising	38		
Output 1.2—Government advice and coordination	40		
Output 1.3—Services and opportunities	42		
Output 1.4—Austrade administered grants and loans	47		
Output 2.1—Consular, passport and immigration services	54		