

CALENDAR YEAR 2011 SENATE ORDER ON DEPARTMENTAL AND AGENCY CONTRACTS LISTING RELATING TO THE PERIOD 1 JANUARY 2011 - 31 DECEMBER 2011

Pursuant to the Senate Order on departmental and agency contracts the following table sets out contracts entered into by the **AUSTRALIAN TRADE COMMISSION (AUSTRADE)** which provide for a consideration to the value of \$100 000 or more and which:

- a) have not been fully performed as at 31 December 2011, or
- b) which have been entered into during the 12 months prior to 31 December 2011.

Unless otherwise specified the contracts listed contain confidentiality provisions of a general nature that are designed to protect the confidential information of the parties that may be obtained or generated in carrying out the contract. Most of the confidentiality clauses do not prevent the Commonwealth from disclosing information which it may be required to do for public accountability reasons including a request for information by parliament or a parliamentary committee.

The reasons for using general confidentiality clauses include:

- ordinary commercial prudence that requires protection of trade secrets, proprietary information and the like; and/or
- protection of other Commonwealth material and personal information.

Estimated cost of complying with this Order: \$1,459.00

The method used to estimate the cost of complying with this Order is a calculation of the applicable Austrade base salary rates for staff that were involved in the preparation of the Order.

Contractor	Subject Matter	Amount of Consideration (AUD)	Start Date	Anticipated End Date	Whether contract contains provisions requiring the parties to maintain confidentiality of any of its provisions (Yes/No)	Reason(s)	Whether contract contains other requirements of confidentiality (Yes/No)	Reason(s)
Adecco Australia Pty Ltd	Short Term Employment IT Branch Project Manager Canberra	\$110,000.00	18-Apr-2011	21-Oct-2011	No		No	
Adecco Australia Pty Ltd	Short Term Employment IT Branch Servers and Storage Canberra Office	\$106,700.00	01-Aug-2011	06-Jan-2012	No		No	
Adecco Australia Pty Ltd	Employment Agency Services	\$220,000.00	29-Aug-2011	31-Aug-2012	No		No	
Ark International	Residential Lease: Shanghai	\$240,545.00	26-Jun-2008	22-May-2012	No		No	
Arora Holdings Private Limited	Office Lease: Mumbai	\$1,901,910.00	16-Feb-2009	15-Feb-2012	No		No	
Atlanta Financial Center	Office Lease: Atlanta	\$497,371.00	01-Aug-2008	31-Oct-2014	No		No	
Australia Market Research Pty Ltd (AMR Interactive)	2011 Country Reputation Index Study	\$147,400.00	28-Mar-2011	31-May-2011	No		No	
Australian Industry Group	TradeStart Services: Melbourne Non-CBD West	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	
Australian Industry Group	TradeStart Services: Melbourne Non-CBD SouthEast	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	
Australian Industry Group	TradeStart Services: Melbourne Non-CBD North	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	
Australian Institute of Export	TradeStart Services: Ballarat & Geelong	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	
Australian Institute of Export	TradeStart Services: Bendigo and Mildura	\$748,000.00	01-Dec-2010	30-Jun-2014	No		No	
Australian Trucking Association Limited	Office Lease: Canberra	\$18,700,000.00	03-Dec-2002	02-Dec-2012	No		No	
Australian Trucking Association Limited	Carpark Licence: Canberra Office	\$810,000.00	03-Dec-2002	02-Dec-2012	No		No	
bcIMC Realty Corporation and BTC Properties II Ltd	Office Lease: Vancouver	\$1,200,000.00	01-Jul-2008	30-Jun-2013	No		No	
Blended Learning Solutions Pty Ltd	Harvard Manage Mentor: Licences	\$198,000.00	07-Dec-2009	06-Dec-2012	No		No	
Blue Shield of California	Medical and Dental Insurance: Austrade staff and attached agencies: USA	\$537,338.00	01-Jan-2011	31-Dec-2011	No		No	
Brazilian Mining Institute - IBRAM	Australian Pavilion EXPOSIBRAM Exhibition Brazil 2011	\$128,501.00	28-Apr-2011	29-Sep-2011	No		No	
Bullseye (Asia Pacific) Pty Ltd	Design/Develop 'Australia Unlimited' content-focused Website	\$335,038.00	01-Oct-2011	31-Dec-2011	No		No	
Bullseye (Asia Pacific) Pty Ltd	Develop and Implement iPad Application Launch Strategy	\$332,750.00	01-Oct-2011	28-Feb-2012	No		No	
Burjuman Centre	Office Lease: Dubai	\$2,977,806.00	20-Jul-2010	19-Oct-2013	No		No	
Canadian Property Holdings (Ontario) Inc	Office Lease: Toronto	\$918,956.00	01-Nov-2003	31-Mar-2014	No		No	
Chamber of Commerce NT	TradeStart Services: Darwin	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No	
China Southern Airlines Co Ltd	Charter Flights Guangzhou China 2.0 Mission	\$144,830.00	05-Aug-2011	09-Aug-2011	No		No	
Chrissis Paspalis Investments Pty Ltd	Office Lease: Darwin	\$111,375.00	01-May-2007	30-Apr-2012	No		No	
Clarence Property Corporation Ltd	Office and Carpark Lease Renewal: Brisbane	\$1,419,348.00	01-Jul-2011	30-Jun-2016	No		No	
Clarius Group Ltd	Short Term Employment IT Branch Servers and Storage Canberra Office	\$108,900.00	22-Aug-2011	03-Feb-2012	No		No	

Craig International Ballistics Pty Ltd	Specialist Motor Vehicles: Overseas Offices	\$1,430,000.00	11-May-2010	11-May-2013	No		No
Daiwa Living Co Ltd, Kansai Branch	Residential Lease: Osaka, Japan	\$350,176.00	27-Sep-2009	26-Sep-2012	No		No
Data#3 Limited	Large Account Reseller (LAR) Services for Non-Microsoft Software and Assistance Services	\$2,436,156.00	01-Jan-2007	31-Dec-2011	No		No
Data#3 Limited	Microsoft Software: 'Whole of Government' Microsoft Volume Sourcing Arrangements	\$2,932,000.00	01-Jul-2009	30-Jun-2013	No		No
Department of Employment, Economic Development and Innovation, Trade & Investment Queensland	TradeStart Services: Bundaberg	\$330,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Employment, Economic Development and Innovation, Trade & Investment Queensland	TradeStart Services: Central Qld: Rockhampton and Mackay	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Employment, Economic Development and Innovation, Trade & Investment Queensland	TradeStart Services: North Queensland: Cairns	\$330,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Employment, Economic Development and Innovation, Trade & Investment Queensland	TradeStart Services: Sunshine Coast	\$330,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Employment, Economic Development and Innovation, Trade & Investment Queensland	TradeStart Services: Toowoomba	\$330,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Trade and Economic Development (SA)	TradeStart Services: Adelaide Non-CBD	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Trade and Economic Development (SA)	TradeStart Services: Mt Gambier	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
Department of Trade and Economic Development (SA)	TradeStart Services: Port Augusta	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
Dimension Data Australia Pty Ltd	Development of Austrade Video Conferencing (VC) Infrastructure Refresh Project	\$109,868.00	14-Feb-2011	06-May-2011	No		No
Dimension Data Australia Pty Ltd	Rollout and Support of Austrade Video Conferencing Infrastructure Project	\$108,725.00	27-Jun-2011	06-Sep-2011	No		No
Dimension Data Australia Pty Ltd	Rollout and Support of Austrade Video Conferencing Infrastructure Project	\$108,725.00	11-Oct-2011	21-Dec-2011	No		No
Dimension Data Australia Pty Ltd	Operator Console solution and implementation partner	\$176,500.00	30-Nov-2011	22-Feb-2012	No		No
Elcom Technology Pty Ltd	Rebuild of 'Study in Australia' Website	\$193,850.00	11-Jan-2011	30-Jun-2011	No		No
Estate of Private Individual	Residential Lease: Sao Paulo	\$504,239.00	01-Aug-2008	31-Jul-2012	No		No
Finite IT Recruitment Solutions (formerly Collective Resources IT Recruitment Pty Ltd)	PowerBuilder Developer for EMDG IT Systems	\$120,000.00	01-Jul-2011	30-Jun-2012	No		No
Fourthwall Events	Event Management Services 49th Australian Export Awards	\$132,000.00	01-Aug-2011	31-Dec-2011	No		No
Gensec Property Services	Office Lease: Johannesburg	\$291,934.00	01-Jun-2008	31-May-2013	No		No
GMT Canberra Pty Ltd	Short Term Employment IT Branch .NET Developer Canberra Office	\$100,100.00	04-Jan-2011	31-May-2011	No		No
GMT Canberra Pty Ltd	Short Term Employment IT Branch Business Analyst Canberra	\$254,100.00	01-Aug-2011	29-Jun-2012	No		No
Gold Coast City Council	TradeStart Services: Gold Coast	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No
Great Eastern Life Assurance (Malaysia) Berhad	Residential Lease: Kuala Lumpur	\$126,613.00	01-Jul-2011	30-Jun-2014	No		No
Greythorn Pty Ltd	Short Term Employment IT Branch Project Manager Canberra	\$319,000.00	14-Nov-2011	16-Nov-2012	No		No
Guangzhou R&F Hengsheng Properties Development Co Ltd	Residential Lease Renewal: Guangzhou	\$209,915.00	01-Apr-2010	31-Dec-2011	No		No
Hardie Grant Magazines Pty Ltd	Production and Print of 'Australia Unlimited' Magazine	\$143,597.00	09-Aug-2011	13-Oct-2011	No		No
Hays Personnel Services (Australia) Pty Limited	Short Term Employment IT Branch Servers and Storage Canberra Office	\$102,300.00	15-Aug-2011	17-Feb-2012	No		No
Hewlett Packard Australia Pty Ltd	ICT Hardware and Associated Services (Technology Refresh Project)	\$13,800,000.00	19-Apr-2006	19-Apr-2012	No		No
HMG Cite Branch-My House	Event Management Study in Australia (SIA) 2011 Taiwan	\$123,500.00	31-Aug-2011	31-Oct-2011	No		No
Hyun Living Trust	Residential Lease: Los Angeles	\$407,827.00	15-Jan-2009	14-Jan-2012	No		No
Ibisworld Pty Ltd	Ibisworld Austrade Licence Renewal	\$160,160.00	01-Jul-2011	30-Jun-2012	No		No
Icon Recruitment Pty Ltd	Short Term Employment IT Branch Servers and Storage Canberra	\$110,000.00	01-Feb-2011	30-Jul-2011	No		No
Instituto de Ingenieros de Minas Del Peru	Exhibition Space EXTEMIN Peru: 12-16 September 2011	\$157,827.00	18-May-2011	16-Sep-2011	No		No
Interakt Digital Solutions Private Limited	Develop and Maintain Interactive Presentation Tool	\$185,623.00	18-Apr-2011	17-Apr-2014	No		No
International SOS (Australasia) Pty Ltd	Medical Claims Management Services	\$210,000.00	02-Apr-2007	02-Mar-2013	No		No
Inversiones Centenario SAA	Office Lease: Lima	\$334,992.00	01-Feb-2009	31-Jan-2012	No		No
Inversiones Francisco Javier Guillen Y CIA LTDA	Office Lease: Santiago	\$910,058.00	01-Sep-2008	31-Aug-2013	No		No
IPL INCORPORADORA PAULISTA LTDA	Office Lease Renewal: São Paulo	\$1,060,771.00	15-Oct-2011	14-Oct-2016	No		No
IPS Worldwide	Employee Assistance Program (EAP) Services	\$149,700.00	01-Oct-2010	30-Jun-2013	No		No
Irnerio Spa	Office Lease: Milan	\$1,120,773.00	01-May-2007	30-Apr-2013	No		No
ISG Asia	Office Refit Kuala Lumpur Office	\$127,000.00	11-Apr-2011	30-Jun-2011	No		No
JAB Associates	Server Room/Office Refit New York Office	\$106,333.00	05-Aug-2011	31-Oct-2011	No		No
John Hancock Life Insurance Company (USA)	Office Lease Renewal: San Francisco	\$1,272,679.00	24-Feb-2010	31-May-2016	No		No
KPMG (Canberra)	Internal Audit Services	\$3,970,780.00	01-Jul-2007	30-Jun-2012	No		No

Landesbank Hessen Thuringen Girozentrale	Office Lease: Frankfurt	\$6,523,876.00	01-Nov-2005	31-Oct-2015	No		No
M&C Saatchi Agency Pty Ltd	Development of strategies and implementation for Education positioning and rebrand, SIA website, Corporate Partnerships, Brand Book, Industry Services Stock Photography for Building Brand Australia	\$1,334,964.00	01-Jan-2011	31-Dec-2011	No		No
M&C Saatchi Agency Pty Ltd	Develop and Implement Visual Identity, Brand Strategy, Architecture and Associated Resources for Building Brand Australia	\$4,400,000.00	22-Apr-2010	22-Apr-2014	No		No
M&C Saatchi Agency Pty Ltd	Production Future Unlimited Education Video	\$352,494.00	29-Jun-2011	30-Sep-2011	No		No
Maritime Nominees Pty Ltd and Permanent Trustee Australia Limited(Sublessor)	Office Lease: Sydney	\$15,400,000.00	01-May-2004	30-Apr-2014	No		No
Media Monitors Pty Ltd	Media Monitoring Services	\$480,000.00	13-Jul-2009	12-Jul-2012	No		No
Meiji and Yasuda Life Insurance Co. Ltd	Office Lease: Sapporo	\$286,490.00	01-Apr-2008	31-Mar-2013	No		No
Meiji Yasuda Mutual Life Insurance Company	Office Lease: Fukuoka	\$382,739.00	01-Jun-2008	31-Mar-2013	No		No
Microsoft Pty Limited	Microsoft IT support	\$357,007.00	28-Jan-2011	28-Jan-2014	No		No
Mori Building Co Ltd	Residential Lease Renewal: Tokyo	\$213,524.00	08-Jun-2011	30-Jun-2012	No		No
NAFSA GPP	Australian Pavillion NAFSA 2012 Houston Texas	\$130,073.00	25-Jun-2011	01-Jun-2012	No		No
Newcom Property LLC	Office Lease: Ulaanbaatar	\$258,645.00	01-Sep-2011	31-Aug-2014	No		No
NGA.Net Pty Ltd	HR On-Line Recruitment System	\$224,034.00	14-Oct-2011	13-Oct-2014	No		No
Nguyen Du Park Residences Ltd	Residential Lease: Ho Chi Minh City	\$410,039.00	21-Nov-2007	20-Nov-2012	No		No
Nihon Jutaku Ryutu Co	Residential Lease Renewal: Sapporo	\$100,768.00	25-Jul-2010	24-Jul-2012	No		No
NSW Business Chamber Ltd	TradeStart Services: Sydney Non-CBD North	\$691,209.00	01-Dec-2010	30-Jun-2014	No		No
NSW Business Chamber Ltd	TradeStart Services: Sydney Non-CBD South	\$691,209.00	01-Dec-2010	30-Jun-2014	No		No
NSW Business Chamber Ltd	TradeStart Services: Sydney Non-CBD West	\$691,209.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	Tradestart Services: Coffs Harbour	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	TradeStart Services: Gosford	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	TradeStart Services: Nowra	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	TradeStart Services: Orange	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	TradeStart Services: Tamworth	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
NSW Department of State and Regional Development	TradeStart Services: Wagga Wagga	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No
Oakwood Residence Beijing	Residential Lease: TC Beijing	\$120,593.00	31-Aug-2010	30-Aug-2012	No		No
OPC IT Pty Ltd	Webmaster Resource Repatriation of Study in Australia (SIA) offshore hosted sites into corporate SIA site	\$113,960.00	20-Sep-2011	05-Jun-2012	No		No
Paxus Australia Pty Ltd	Short Term Employment IT Branch Servers and Storage Canberra	\$108,900.00	01-Feb-2011	08-Jul-2011	No		No
Perpetual Trustee Co Ltd	Office Lease: Perth	\$2,239,013.00	01-Apr-2010	30-Nov-2014	No		No
Prestige Protection Ltd	Protective Security	\$404,828.00	01-Jul-2008	30-Jun-2012	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease Renewal: New Delhi	\$258,768.00	24-Feb-2011	23-Feb-2014	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Bangkok	\$205,276.00	15-Feb-2009	14-Feb-2012	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Warsaw	\$192,158.00	15-Feb-2009	14-Oct-2012	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Frankfurt, Germany	\$222,720.00	01-Apr-2008	31-Mar-2012	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Fukuoka	\$214,762.00	03-Apr-2009	02-Apr-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: San Francisco	\$467,734.00	01-Jul-2009	30-Jun-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Washington	\$232,384.00	19-Jun-2009	31-Dec-2011	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Beijing	\$259,277.00	15-Apr-2009	14-Apr-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Mexico City	\$213,650.00	01-Feb-2010	30-Jan-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Mumbai	\$431,280.00	15-Sep-2010	14-Sep-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Mumbai	\$474,408.00	15-Nov-2010	14-Nov-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease: Chennai	\$222,555.00	21-Feb-2011	20-Feb-2014	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease Renewal: Singapore	\$141,710.00	15-Jul-2011	14-Jul-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease Renewal: Moscow	\$123,470.00	14-May-2011	12-May-2012	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease Renewal: Jakarta	\$103,975.00	01-Jul-2011	30-Jun-2013	No		No
Private Individual Name Withheld: <i>Privacy Act 1988</i>	Residential Lease Renewal: Atlanta	\$108,032.00	16-Oct-2011	15-Oct-2013	No		No
Queensland Chamber of Commerce and Industry	TradeStart Services: Brisbane Non-CBD	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No
Retail Employees Superannuation Pty Ltd	Office Lease: Melbourne	\$5,500,000.00	15-Mar-2004	14-Mar-2014	No		No
Retail Employees Superannuation Pty Ltd	Carpark Rental: Melbourne Office	\$394,506.00	15-Mar-2004	14-Mar-2014	No		No
Rizer Pty Ltd	Event Management Services Austrade Event 2012 London	\$240,000.00	25-Jul-2011	31-Aug-2012	No		No
Romanous Construction Pty Ltd, Anthony Romanous and Debe Romanous	Office Lease: Hurstville	\$420,420.00	01-Sep-2007	31-Aug-2012	No		No
Sanlam Life Insurance	Office Lease: Johannesburg	\$282,853.00	01-Jun-2008	31-May-2013	No		No
SAP Australia Pty Ltd	Support Services Annual Fee SAP Licensed Software 2011	\$138,810.00	01-Jan-2011	31-Dec-2011	No		No
SAP Australia Pty Ltd	SAP Software Supply & Support	\$185,150.00	01-Jul-2011	30-Jun-2014	No		No

SGS Economics and Planning Pty Ltd	Design and Delivery of Training Course for WIA Program Sydney	\$124,593.00	27-May-2011	23-Jun-2011	No		No	
Shanghai CITIC Square Co. Ltd	Office Lease Renewal: Shanghai	\$1,045,622.00	01-Aug-2010	30-Sep-2012	No		No	
Societatea Comerciala Radacini SRL	Office Lease: Bucharest	\$309,190.00	05-Jun-2008	05-Jun-2013	No		No	
Solitaire Real Estate, a.s.	Office Lease Renewal: Prague	\$139,601.00	01-Oct-2009	30-Sep-2012	No		No	
som Otelcilik Ve Turizm Ticaret A.S.	Office Lease: Istanbul	\$513,015.00	01-Oct-2005	30-Sep-2012	No		No	
South West Development Commission	TradeStart Services: Bunbury	\$352,000.00	01-Dec-2010	30-Jun-2014	No		No	
Talent International Holdings Pty Ltd	Short Term Employment IT Branch Test Analyst Canberra	\$105,600.00	24-Feb-2011	31-Aug-2011	No		No	
Talent International Holdings Pty Ltd	Short Term Employment IT Branch Canberra Project Manager	\$110,000.00	14-Feb-2011	14-Jul-2011	No		No	
Talent International Holdings Pty Ltd	Short Term Employment IT Branch Project Manager Canberra	\$110,000.00	21-Mar-2011	21-Aug-2011	No		No	
Talent International Holdings Pty Ltd	Short Term Employment IT Branch Project Manager Canberra	\$110,000.00	15-Jul-2011	02-Dec-2011	No		No	
Tasmanian Chamber of Commerce and Industry	TradeStart Services: Launceston	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	
The Garden Hotel, Guangzhou	Residential Lease Renewal: Guangzhou	\$128,216.00	01-Apr-2011	31-Dec-2012	No		No	
Top Land Properties Ltd	Residential Lease: Hong Kong	\$357,878.00	28-Jun-2010	27-Jun-2012	No		No	
Universal McCann	Advertorial	\$147,986.00	01-May-2011	05-May-2011	No		No	
Veda Advantage	Provision of a secure web-based client access system	\$250,000.00	26-Sep-2009	25-Sep-2012	No		No	
Western Australia Department of State Development	TradeStart Services: Perth Non-CBD	\$704,000.00	01-Dec-2010	30-Jun-2014	No		No	