
Austrade programs in Mongolia

- 2001 Fly-in visits
- 2005 Business Mission
- 2009 First Austrade manager, Eric Gordon
- 2010 Rod Commerford and appointment of Lutaa Badamkhand
- 2011 Austrade country manager TBA

Austrade activities 2010

- Update the Mongolian Mining Projects Report
- Raise awareness of Australian capability amongst major mining companies and industry associations
- Austrade mission to the Discover Mongolia Mining conference

Mining Sector

- Mongolia is rich in mineral resources and has some of the worlds major mineral deposits
- Less than 15% of the country has been geologically surveyed
- Oyu Tolgoi agreement signals a very important milestone for the country
- As many as 9 other major projects in the pipeline

Opportunities for Australian Business.....

- Equipment & consumables supply
- Technical services



Opportunities for Australian Business (Cont.)....

- Vocational and technical training
- Joint ventures with local partners
- Direct investment



Challenges for Australian Business.....

- Lack of skilled labour
- Remoteness and harsh climate
- Resource nationalism



Who can help you in Mongolia

- Mongolian National Chamber of Commerce and Industry
www.mongolchamber.mn
- Foreign Investment and Foreign Trade Agency (FIFTA)
www.investmongolia.com
- Business Council of Mongolia
www.bcmongolia.org
- Mongolian National Mining Association (MNMA)
www.miningmongolia.mn
- Mineral Resources Authority of Mongolia (MRAM)
www.mram.gov.mn

Tips for new players.....

- Talk to Australian's working in Mongolia
- Talk to Austrade
- Guide to doing Business:
www.austrade.gov.au/mongolia

Tips for new players (Cont.)....

- Subscribe to BCM Newsletter
www.bcmongolia.org
- Study the history of Mongolia
- Attend the Discover Mongolia Mining Conference
Ulaanbaatar September 2011

Tips for new players (Cont.)....

- Visit Mongolia

