



# **Cross Cultural Communications and how we Navigate the Differences**

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PORT DOUGLAS  
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- **E nga Reo**

- *To the various languages we speak*

- **E nga Iwi**

- *To the people of Yirrgandji*

- **E nga Mana**

- *To the distinguished attendees*

- **E nga Hau e Wha**

- *To those from the direction of the 4 winds*



PAEWAI MULLINS SHEARING



# AOHANGA INCORPORATION

15,000 hectares

1100 hapu shareholders

30,000 sheep and beef stock units

12 km coastline



**POUTAMA BUSINESS TRUST**

**Maori Economic Development**



**TE HUARAHI TIKA**  
TRUST

**3G Mobile  
Telecommunications**



**Training**

# Definitions

- **Cross Cultural Communications:**  
*Involves comparison of communication across cultures*
- **Intercultural Communications:**  
*Communications between peoples of different cultures*

# Misconceptions:

- **Eye contact**
- **Introductions**
- **Hospitality**
- **Body language**
- **Cultural norms**



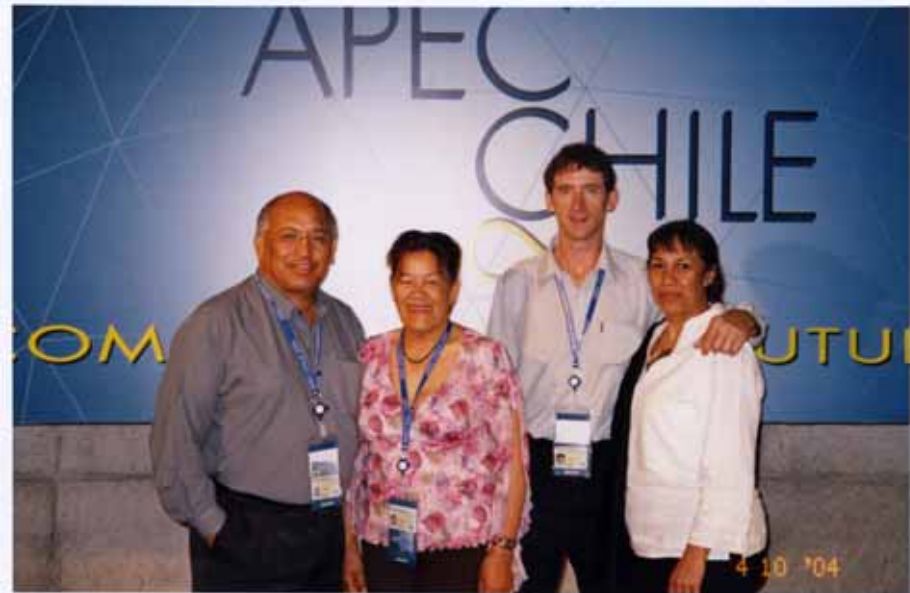


***Cross cultural communications is not so much a basic attempt to be polite to other peoples. It is now a major element towards becoming a socially accomplished society.***



Asia-Pacific  
Economic Cooperation

With love  
from Judy





**Kia ora  
koutou katoa**