

abbreviations and acronyms

AAP	achieving Austrade priorities
AASB	Australian Accounting Standards Board
AAT	Administrative Appeals Tribunal
A-based	Australia-based
ABS	Australian Bureau of Statistics
AC	Companion in the Order of Australia
ACCI	Australian Chamber of Commerce and Industry
AEI	Australian Education International
AEIFRS	Australian Equivalents to International Financial Reporting Standards
ANAO	Australian National Audit Office
APEC	Asia Pacific Economic Cooperation
APL	Austrade Performance Level
APS	Australian Public Service
ASEAN	Association of South East Asian Nations
ATO	Australian Taxation Office
AusAID	Australian Agency for International Development
AUSFTA	Australia United States Free Trade Agreement
AWA	Australian Workplace Agreements
BAG	business advisory group
BCA	Business Club Australia
BCP	business continuity planning
BDM	Business Development Manager
CAC	Commonwealth Authorities and Companies
CEO	Chief Executive Officer
CIS	Commonwealth of Independent States
CMLIS	Consular Management Linked Information System
CoMICTA	Committee of Marketing Information and Communication Technology Australia
CRF	Consolidated Revenue Fund
CRM	customer relationship management
CSIS	Client Service Improvement Study
CSP	client service payment

CSS	Commonwealth Superannuation Scheme
DAFF	Department of Agriculture, Fisheries and Forestry
DEST	Department of Education, Science and Training
DEWR	Department of Environment and Water Resources
DFAT	Department of Foreign Affairs and Trade
DIAC	Department of Immigration and Citizenship
DITR	Department of Industry, Tourism and Resources
ECA	Employee Collective Agreement
EFIC	Export Finance and Insurance Corporation
EI	export impact
EMDG	Export Market Development Grants
EMEA	Europe, Middle East and Africa
FBT	Fringe Benefits Tax
FMA	Financial Management and Accountability
FMO	Finance Minister's Orders
FOI	freedom of information
FTA	free trade agreement
GDP	gross domestic product
GIPG	Government, International and Policy Group
GST	goods and services tax
HE	His/Her Excellency
HR	human resources
IA	Invest Australia
IAOSF	Inter Agency Overseas Security Forum
ICT	information and communication technology
IFRS	International Financial Reporting Standards
IP	intellectual property
IT	information technology
ITES	International Trade Enhancement Scheme
JETRO	Japan External Trade Organization
JTE&IB	journey to export and international business
K&IM	knowledge and information management
KPI	key performance indicator
MOU	memorandum of understanding
MP	Member of Parliament
NEA	North East Asia
NEDP	New Exporter Development Program
OEE	overseas engaged employees
OH&S	occupational health and safety
OII	outward investment impact

OPA	Official Public Account
OPO	Overseas Property Office
PPA	purchaser/provider agreement
PSS	Public Sector Superannuation Scheme
PSSap	Public Sector Superannuation accumulation plan
RD	Regional Director
SAFTA	Singapore Australia Free Trade Agreement
SEASAP	South East Asia, South Asia and Pacific
SES	senior executive service
SLA	service level agreement
SME	small or medium-sized enterprise
SRCC	Safety, Rehabilitation and Compensation Commission
STC	Senior Trade Commissioner
TAFTA	Thailand Australia Free Trade Agreement
TC	Trade Commissioner
TPO	Trade Promotion Organisation
WLN	Women Leaders Network
WRC	workplace relations committee
WTO	World Trade Organization