WHO WE ARE

- End to end building services and supply.

- Prefabrication and sustainability focus.

- Specialising in Social Infrastructure projects (Official Development Assistance).

- 8 years experience design, supply and construction of housing and buildings throughout Australia and the Pacific.
DELIVERED & CURRENT PROJECTS

- **Australia** – Design & supply management 1800 mining accommodation units, 400 kit homes.

- **PNG** – 500+ buildings including houses, schools, health buildings, accommodation units.

- **Pacific** – Housing projects and pilots - Philippines, Fiji, Cook Islands.

**DFAT Programs**
- HEPF - Health Education Procurement Facility
- JSS4D – Justice Services Stability for Development
- PGF – PNG Governance Facility
- AFP – Australian Federal Police
- ADF – Australian Defence Force

**ADB Programs**
- RPHSDP – Rural Primary Health Services Delivery Project

**EU Programs**
- HRDP2 - Human Resources Development Programme Phase 2
OUR VALUE PROPOSITION

- Vertically integrated turnkey solutions.
- In-house drawings production
- In-house shop drawings and manufacturing of steel frames and components
- In-house procurement and compliance management of key materials
- In-house local construction and project teams

- In-country resident management and operations, not FIFO.
- Resident Directors, GM's and PM's

- Back office support
  - Head office - Australia
  - Project Directorship, stakeholder management, strategic direction
  - Funding, financial management, reporting
LEARNINGS- ADB/DFAT TENDERS & PROJECTS

- There are no shortcuts!
  - Long term business commitment
  - Upfront investment required
  - Financing – Bank guarantees, cashflow, procurement
  - Contracts – Rigid, no room for error
  - Projects – Logistics, delays
  - Resources & capacity building – Difficult environments, talent management

- Tenders, documentation - Presentation and content matters
  - Understand Client’s policy aims & objectives
  - Keep it simple to read
  - Use photos, be succinct
LEARNINGS- ADB/DFAT TENDERS & PROJECTS

- Good community engagement and interaction enhances value.
- Hire and train local where possible on projects
- Support issues that matter – Gender, community projects & needs
- Delivery managed to Client expectations - Matters most and leads to ongoing work.