ADB: A Snapshot

- Founded in 1966
- 67 members; 48 in the region; 41 borrowing members
- HQ in Manila with 28 resident missions and 3 representative offices
- Japan is ADB’s largest shareholder (15.6%) followed by the United States (15.6%). China (6.4%) and India (6.3%) are third and fourth, respectively.
ADB’s Operational Instruments

Sovereign Operations

- Loans
  - Project Loans
    - Regular Project: Bihar State Highways III Project
    - Sector Project: West Bengal Drinking Water Sector Improvement Project
  - Multi-tranche Financing Facility: Tamil Nadu Urban Flagship Investment Program
  - Policy Based Lending (PBL): West Bengal Development Finance Program II
  - Sector Development Program (SDP) Loans – Project + Program loan: Visakhapatnam-Chennai Industrial Corridor Development Program
  - Results Based Lending (RBL): Kerala Skills Development
- Technical Assistance (ADB internal resources [TASF], JFPR, other sources)
  - For project preparation and capacity development
- Project Grants (JFPRs, some cofinancing)

Non Sovereign Operations

Loans, Guarantees, Equity Investment, and Complementary Financing Scheme (B Loans)
Country Partnership Strategy (2018–2022)
Strategic Framework: CPS 2018–2022

High and Inclusive Growth

- Boost economic competitiveness to create more and better jobs
  - Economic corridors with trunk infrastructure and competitive cities
  - Improved investment climate
  - Improved employability and productivity of growing workforce

- Inclusive provision of infrastructure networks and services
  - Inclusive infrastructure in hinterland and low income states
  - Inclusive urbanization
  - Increased irrigated agricultural productivity and rural incomes
  - Improved public sector management

- Address climate change and increase climate resilience
  - Climate change mitigation
  - Sustainable natural resource use
  - Climate and disaster resilience

**Front and back end support:** Strategic studies to lay foundations for transformational projects and capacity development to enhance implementation and sustainability

**Cross-cutting themes:** Private sector development, deepening regional co-operation and integration and promoting gender equality
Strategy Implementation

Implementation

- Up to $4 billion (including non-sovereign) annual program

Principles

- Strategic studies (e.g., economic corridors) driving operations by identifying transformative projects with policy advice
- Increasing engagement with low-income states
- Closely aligning with the Government’s flagship programs while demonstrating value addition in delivery mechanisms
- Capacity development and knowledge dissemination as prime operational focus
- Further improve implementation performance
### 2019 Lending Program - Firm

#### 2019 Program - Firm ($ million)

<table>
<thead>
<tr>
<th>Sector</th>
<th>Amount ($ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transport</td>
<td>1,956</td>
</tr>
<tr>
<td>Urban</td>
<td>300</td>
</tr>
<tr>
<td>Energy</td>
<td>900</td>
</tr>
<tr>
<td>ANR</td>
<td>95</td>
</tr>
<tr>
<td><strong>Total (2019)</strong></td>
<td><strong>3,251</strong></td>
</tr>
</tbody>
</table>

#### Standby

<table>
<thead>
<tr>
<th>Sector</th>
<th>Amount ($ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standby</td>
<td>1,497</td>
</tr>
</tbody>
</table>
Lending Pipeline - 2019 & beyond

<table>
<thead>
<tr>
<th>Sector</th>
<th>Amount ($ million)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transport</td>
<td>7,691</td>
</tr>
<tr>
<td>Urban</td>
<td>5,016</td>
</tr>
<tr>
<td>Energy</td>
<td>2,206</td>
</tr>
<tr>
<td>ANR</td>
<td>1,358</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>16,271</strong></td>
</tr>
</tbody>
</table>

- Agriculture and natural resources: 8%
- Energy: 14%
- Transport: 31%
- Urban: 47%
ADB Portfolio in India
ADB Portfolio in India by Sector
(Amount in $ Million)

As of 15 Oct 2018

<table>
<thead>
<tr>
<th>Sector</th>
<th>No. of Loans</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy</td>
<td>23</td>
</tr>
<tr>
<td>Transport</td>
<td>24</td>
</tr>
<tr>
<td>Urban</td>
<td>20</td>
</tr>
<tr>
<td>Finance</td>
<td>2</td>
</tr>
<tr>
<td>Agriculture</td>
<td>6</td>
</tr>
<tr>
<td>Human Dev</td>
<td>5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>80</strong></td>
</tr>
</tbody>
</table>

Total Commitment
$13.7 bn, 80 Loans

- Energy (incl CTF): 27% $3,783
- Transport: 41% $5,600
- Urban: 18% $2,420
- Finance: 4% $500
- Agriculture: 5% $690
- Education: 5% $730

$ and # are on “Commitment” basis (loans signed).
Visit https://www.adb.org/business/main

ADB Business Center
All you need to work with us—in one place.

Working with ADB

Information for...
- Consultants
- Contractors and suppliers
- Governments
- Executing and implementing agencies
- Development institutions
- Private sector partners

How-Tos
- How can I become an individual ADB consultant?
- How can my company consult for ADB?
- How can I become an ADB transaction advisory services consultant?
- What is the Consultant Management System?
- Where are the business opportunities in the ADB project cycle?
- How can we improve our chances of securing an ADB-funded contract?
Consulting services opportunities
### Procurement – advance notice

#### Tenders

<table>
<thead>
<tr>
<th>Project Details</th>
<th>Status</th>
<th>Deadline</th>
<th>Notice Type</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>IND: Rajasthan Secondary Towns Improvement Development Program – Tranche 1</strong>&lt;br&gt;42267-028; India; Water and other urban infrastructure and services; Date posted: 16 Oct 2017</td>
<td>Active</td>
<td>Not available</td>
<td>Advance Notice</td>
</tr>
<tr>
<td><strong>IND: Infrastructure Development Investment Program for Tourism – Tranche 4</strong>&lt;br&gt;40648-037; India; Water and other urban infrastructure and services; Date posted: 28 Sep 2017</td>
<td>Active</td>
<td>Not available</td>
<td>Advance Notice</td>
</tr>
<tr>
<td><strong>IND: West Bengal Water Sector Improvement Project (WBWSIP)</strong>&lt;br&gt;49107-006; India; Water and other urban infrastructure and services; Date posted: 28 Aug 2017</td>
<td>Active</td>
<td>Not available</td>
<td>Advance Notice</td>
</tr>
</tbody>
</table>
Thank you.