

GUIDE TO SCHEDULE 9C

EXPORT EARNINGS – TOURISM SERVICES

UPDATED 22 MAY 2019

GUIDE TO WHAT YOU CAN CLAIM ON THIS SCHEDULE

The total of all Export Earnings Schedules (9A to 9E) **must** equal the total of Export Earnings on the application form. Applicants should claim export earnings **received** in the grant year.

GUIDE TO WHAT YOU NEED TO PROVIDE ON THIS SCHEDULE

Complete a schedule for each export earnings category relevant to your business. Even if this is your first or second application, providing details of

your export earnings will facilitate a smooth assessment of your application.

Export earnings are mandatory in order to receive a grant if this is your third or later application.

NOTE: If you have more than 50 export earnings transactions this grant year, you can:

- Provide details of individual transactions for one month (enter the date in the 'Date earnings received. Actual date' column), and
- Provide monthly totals for other months (use 'Date earnings received. Month only' column).

NOTE: Enter a date in either 'Actual date' or 'Month only'.

Not BOTH.

The basis for any apportionment of expenses should be entered in the Notes field.

Fully describe the nature of the service

Describe the nature of the service.

Invoice number

State the invoice number.

Customer

Provide the customer's name (if you are using the "date earnings received month only" use 'various').



Australian Government
Austrade



Country

State the country of the Customer (if you are using the “date earnings received month only” you can use ‘worldwide’ as the country).

Amount (whole Australian dollars)

State the amount of the export earnings received.

Date earnings received

State the actual date that the export earnings were received. At least one row for the Date earning received needs to be completed.

Date earnings received month only

State the earnings for a month only (for example input 01/08/2018 and it will be translated to “Aug–18”).

Percentage applicable

1. Where you own the tourism service and sell it to another Australian resident (for example: an inbound tour operator, for on-sale to an overseas resident) – use 20 per cent of the amount or value received for the sale/disposal.
2. Where you on-sell a tourism product purchased from an Australian provider to an overseas resident (for example: an inbound tour operator), use 80 per cent of the amount of value received for the sale/disposal.

3. Where you own the tourism service and sell directly to an overseas resident (other than above) use 100 per cent of the amount or value received for the sale/disposal.

Net Claimable earnings (whole Australian dollars)

This column will automatically update from the ‘amount’ column and the ‘percentage applicable’ columns.