

# About Export Finance Australia

Helping Australian businesses take on the world

- Australian Government's export credit agency
- We provide finance solutions to Australian businesses to:



Secure export-related contracts



Expand internationally



Win export supply chain contracts



Deliver on large offshore projects

- Operate on a commercial basis
- Work with banks to provide complementary finance solutions to Australian businesses involved in international trade



## Businesses we can help

- Direct exporters (product or service)
- Export supply chain businesses
- Businesses expanding overseas
- Small, medium, and large corporates
- All sectors and most geographies
- \*New \$500m facility for exporters

financier  
**UNABLE**  
to provide support



TURN OVER  
FROM  
**\$250K**

minimum  
**\$20k**  
**FINANCE  
REQUIREMENT**

**MINIMUM**  
2 YEARS TRADING HISTORY

**TRACK RECORD OF  
DELIVERY**  
in the same industry sector

# We're here to help



## **Adam Pearce**

*Associate Director, Business Development*

B.Agribusiness International Trade Finance  
National Tourism segment lead for Export  
Finance Australia.

Corporate banker with more than 19 years' experience in mining, professional firms, property and agriculture and M & A investments in Australia and New Zealand.

Sector experience: Mining, Property, Manufacturing, Agriculture, Tech and Tourism

E: [adam.pearce@exportfinance.gov.au](mailto:adam.pearce@exportfinance.gov.au)

W: [www.exportfinance.gov.au](http://www.exportfinance.gov.au)



## **Jana Walker**

*Business Development Manager*

Master's Degree in Business Administration;  
Master's Degree in Economics & Management

Commencing her career at PricewaterhouseCoopers and then transitioned into banking. Jana has 14 years of retail, small business and business banking experience throughout Queensland.

Sector experience: Professional services, real estate, manufacturing, engineering, tourism



# Disclaimer

---

This material (Information) has been prepared by Export Finance Australia for information purposes only. It is in summary form and is therefore not necessarily complete.

It is not an offer by Export Finance Australia to make available to any party any of the financial products referred to in the Information (Products) and the Information must not, in any way, be construed as specific or general advice in respect of any Products. A person or entity should seek their own advice as to the suitability of any Products for their own financial or tax circumstances. Whilst reasonable care has been taken to ensure that the Information is not untrue or misleading, no representation is made as to its accuracy or completeness and no liability is accepted for any loss arising from reliance upon the Information.

In accordance with applicable exemptions, Export Finance Australia is not required to hold an Australian financial services licence nor is it regulated by the Australian Prudential Regulation Authority in connection with any of the Products.