

# *list of*

## FIGURES AND TABLES

### Figures

1. Austrade's global network	2
2. Austrade's Australian network	3
3. Austrade's management structure	4
4. Number of clients achieving export success with Austrade's assistance	6
5. Value of export success with Austrade's assistance (\$m)	6
6. Number of new or irregular exporters achieving export success with Austrade's assistance	7
7. Number of clients achieving outward investment success with Austrade's assistance	7
8. Number of clients in the biotechnology, ICT and services industries achieving success with Austrade's assistance	7
9. Client satisfaction with Austrade's services	7
10. Linking Austrade's outcomes and outputs to internal key performance indicators	25
11. EMDG recipients by industry and export earnings, 2003–04 grant year	124
12. EMDG recipients by expenditure category, 2003–04 grant year	124
13. EMDG recipients by Austrade export region, 2003–04 grant year	124
14. EMDG recipients by annual export earnings, 2003–04 grant year	125
15. EMDG recipients by number of employees, 2003–04 grant year	125
16. EMDG recipients by annual income, 2003–04 grant year	125

### Tables

1. Measures and results for Output 1.1	26
2. Measures and results for Output 1.2	28
3. Measures and results for Output 1.3	30
4. Measures and results for Output 1.4	35
5. Export Market Development Grants 2004–05	36
6. EMDG recipients by state and territory, 2003–04 grant year	38
7. Measures and results for Output 2.1	40
8. Consulates and honorary consulates managed by Austrade	41
9. Client feedback 2002–03 to 2004–05	49
10. Compliments and complaints received by service type, 2004–05	49
11. Audits involving Austrade 2004–05	54
12. Appeals to the Administrative Appeals Tribunal under the EMDG Act	54
13. Attendance at Board and committee meetings, 2004–05	64
14. Management meetings and committees	64
15. Freedom of information requests for the period 1 July 2004 to 30 June 2005	115
16. Austrade advertising and market research expenditure, 2004–05	117